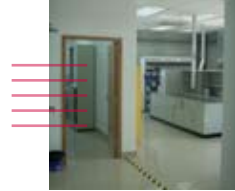
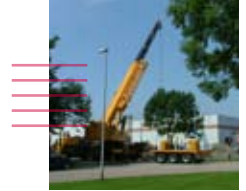




De Beer India



New laboratory in Shanghai



Raw materials tank

# NEWS THAT GRABS YOU

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This newsletter has a circulation of 1,500 copies and is sent to customers and relations of De Beer Lakfabrieken B.V. The editorial staff is aware of its responsibility of ensuring optimum reliability. Nevertheless, it cannot accept liability for any inaccuracies in this publication.

## De Beer Lakfabrieken B.V.

If you would like to receive more copies of our next Newsletter or would like to receive a digital copy instead, please send us an email.

Issue: October 2006

Next newsletter: December 2006



## In Memoriam: Bill Took

It is with shock and dismay that we received a message from Shaun on 6 September that his father and our colleague Bill Took had passed away while on vacation in Corfu.

Bill was loved by all of us here and also by our clients. Most of us and our clients have been picked up or dropped off at Schiphol or the railway station at some time or another. We all had a soft spot for Bill, because he always (early or late, rain or shine) made sure that his passengers arrived or departed with a smile on their faces. His personality, his dedication and his presence will be sadly missed by all of us.

## De Beer Car Refinishes starts its own operations in India

Six months ago De Beer created an own organisation in India for its car refinish business. Marco Hoogervorst (sales & marketing manager India) states: "India is going through a period of tremendous economic growth, looking at the size and potential of the Car refinish market it was a logical step for a company like Valspar / De Beer to start its own operations. We have our home base in Mumbai (formerly known as Bombay). In India we collaborate with Causeway Paints with whom we already had a good and longstanding business relationship in a number of other Asian countries".

Vipul Shah (business manager) heads the local organisation. He and his team work with ambition on the execution of our plans. Part of our plans was the creation of a colour centre. In July the constructions of the colour centre was officially started by Jacco van Geresteyn (manager of our Lelystad plant) in a traditional Hindu way. The centre will be used to develop

colour formulations for the Indian and in a later stage also for other Asian countries.

With the creation of our own organisation in India we underscore our ambition to grow in the Indian and Asian markets, it also reflects our global ambitions.



## New laboratory in Shanghai

In September, a new colour laboratory was opened in Shanghai (China).





Colour documentation



Raw materials tank



Red jacket

# NEWS THAT GRABS YOU

## Additions/updates to our colour documentation

As a result of the review of all the VOC compliant technical data sheets, the publication of the ICRIS CD-rom has been delayed. As usual, you will still be able to use the previous issue (ICRIS CD-rom 4.3.1) until you receive your new copy. The new pages and the most recent amendments can also be downloaded from our website.

As from 6 November, the following additions/updates will be available:

- Connex CD-rom
- Microfiches in the 400, 500 and 700 series
- Addition to the Colour Box: 300 colour chips.

As from the 6 November, the updates you are registered for will be sent out with your current orders. If we don't have any orders from you in hand, we shall send them to you separately. If you haven't heard from us by the middle of January, please contact us.

## 2007 Diaries and poster calendars

The diary and calendar posters you are registered for will be sent from the beginning of October.

## New in the assortment

### Non-sanding Filler Black

New in the assortment is the HS Non-sanding Filler Black in a 3 litre container. The article number is 30-74640/3. This is a VOC compliant product.

### MS Clear lacquer 1-204

As an addition to the MS Clear lacquer 1-104, we have now developed the MS Clear lacquer 1-204. This clear lacquer has been improved in a number of aspects, including handling, flow properties, drying, and appearance. The range of applications of this new clear lacquer is the same as that of the MS Clear 1-104.

The new MS Clear lacquer 1-204 is available in 1 and 5 litre containers

For further information, contact your sales manager.

N.B.: After 1 January 2007, this product will no longer satisfy European Union regulations and for this reason it is no longer available in the member states.

## Red jacket Article Number 54-054

A sporty red jacket with a light blue fleece lining emblazoned with the slogan "Quality First De Beer". You can order this splendid jacket in the sizes M, L, XL and XXL, quoting Article Number 54-054.



## Holidays De Beer"

Due to Christmas and New Year's Day our company will be closed from **Monday the 25th of December 2006 until Tuesday the 2nd of January 2007.**

When placing orders, please take this into account concerning your stock and new orders.

## Enclosed:

- Survey of used products in colour formulas

## New raw materials tank

The installation of a new raw materials tank means that stocks of one of the most commonly used solvents have been increased by a third. This means a further improvement in production efficiency.

