

News

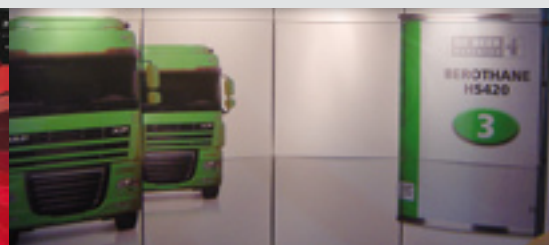
DE BEER REFINISH NEWSLETTER

NR 3

Issue: April 2008

Following newsletter: June 2008

DE BEER
REFINISH



IN THIS NEWSLETTER:

- [Universal price lists](#)
- [New mixing machine stickers](#)
- [LU 9-74 to become a regular mixing colour](#)
- [Change in certain WaterBase 900 Series mixing colours packaging](#)
- [New yellow orange mixing colour MM940](#)
- [New jackets](#)
- [Full Colour Box fan](#)
- [Additions/updates to our colour documentation](#)
- [Deliveries and complaints](#)
- [Trade fair products](#)
- [Holidays Valspar bv](#)

Publication information

This newsletter is published by:
De Beer Refinish
P.O. Box 2139
8203 AC Lelystad
The Netherlands
T: +31 (0)320 292200
F: +31 (0)320 292249
E: info@de-beer.com
I: www.de-beer.com

This newsletter has a circulation of 1,500 copies and is sent to customers and relations of De Beer Refinish.

The editorial staff is aware of its responsibility of ensuring optimum reliability. Nevertheless, it cannot accept liability for any inaccuracies in this publication.

If you would like to receive more copies of our next Newsletter or would like to receive a digital copy instead, please send us an email.

Universal price lists

With the introduction of the new De Beer Refinish corporate design on 1 January 2008, the price lists have also been adapted to reflect this change. The plan is for the price lists to have the same layout worldwide, just like all other De Beer Refinish corporate design elements. alongside is an example of the new price list.



New mixing machine stickers

In addition to the price lists, we have also changed the mixing machine stickers to match the new De Beer Refinish corporate design. These stickers can be ordered under product number SA990. In the months to come, more promotional products will be changed to incorporate the new design, and we will, of course, keep you up to date in our newsletters.

LU 9-74 to become a regular mixing colour

As the total number of formulations for this colour has increased significantly, it has been decided that the Xirallic Green mixing colour will no longer be used as a LU (Limited Use) tinter, but as a regular mixing colour. This means that the product code and product number will also change.

	<u>product code</u>	<u>will become</u>	<u>product number</u>
Waterbase 900 Serie	LU 9-74	MM974	9974/5

Change in certain WaterBase 900 Series mixing colours packaging

From now on certain mixing colours from the WaterBase 900 Series have changed from 0.5 liter to 1 liter packaging. This holds true for the listed mixing colours:

<u>Mixing Colour:</u>	<u>New product number:</u>
MM944 Purple Red	9944/1
MM946 Blue Green	9946/1

New yellow orange mixing colour MM940

We will soon be introducing a new mixing colour into our product range: the MM940. This yellow orange lacquer will increase our colour range even further and has been chosen in order that our yellows and oranges provide even better cover. The MM940 will be primarily used for solid colours.

More information will feature in the next newsletter.

New jackets

In addition to the summer jackets that have already featured in an earlier newsletter, we also have new winter jackets. This jacket has a double function – acting as a warm winter jacket as well as having a removable fleece inside. Both the winter jacket and fleece have a small embroidered De Beer Refinish logo. The jackets contain GoreTex, making them waterproof.

Jackets can be ordered for €150 in sizes ranging from M to XXL under the following product numbers:

54-044.M

54-044.L

54-044.XL

54-044.XXL

Alongside is a photo of the new winter jacket.



Full Colour Box fan

Colour Box update 6 has prompted the need to expand the number of Hyundai fans from three to four. Unfortunately, it was not possible to incorporate the Hyundai update colour chips in this fourth fan. Given the logical order in which the colour chips are arranged, the newest update colour chips must be added to the first fan, which is already full. This means that part of fan 1 must be transferred to fan 2, part of 2 to 3 and part of 3 to the new, fourth fan. As you already know, ICRIS refers to the correct fan number for every colour included in the Colour Box.

In order to ensure that these references remain correct after the transfer, everyone has to transfer exactly the same colour chips. Instructions and 4 new, empty

Hyundai fans (with stickers showing the new division) will be added to Colour Box update 6. We advise you to follow the instructions carefully in order to make optimum use of your Colour Box.



In addition, we have made a general Colour Box instruction card that will be added to your May updates.

Additions/updates to our colour documentation

In May the following additions/updates will be released:

Colour Box update 6

ICRIS 6.5

Connex CD-ROM

During May, all updates that you have requested will be sent together with your current orders. If you have no outstanding orders, the updates will be sent separately. If you haven't received anything by the middle of July, please let us know.

Deliveries and complaints

As of 1 March, we have a new complaints procedure in place. You will find more information in the letter enclosed with this newsletter.

Trade fair products

As featured in our last newsletter, De Beer Refinish recently took part in a large trade fair in the Netherlands. You may have seen two large signs in the photographs accompanying the article – one for the BeroThane HS420 3000 Series and one for the WaterBase 900 Series. These signs will also be used at future trade fairs in which we are participating, but since we do not use them every day, we are offering clients the opportunity to use them too. If you are interested in such an opportunity, please contact Valspar bv's marketing department.



Holidays Valspar bv

We would like to inform you about the following Dutch public holidays and a personnel day on which the offices of Valspar bv will be closed:

Wednesday 30th April - Queen's Day

Thursday 1st of May and Friday 2nd of May - Ascension Day

Monday 12th of May - Whit Monday

Friday the 6th of June - Personnel day

When placing orders, please take this into account concerning your stock and new orders.