

News

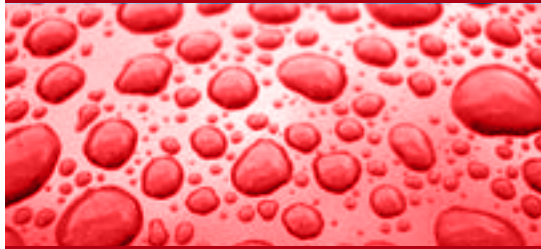
DE BEER REFINISH NEWSLETTER

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DE BEER
REFINISH



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Publication information

This newsletter is published by:

De Beer Refinish

P.O. Box 2139

8203 AC Lelystad

The Netherlands

T: +31 (0)320 292200

F: +31 (0)320 292201

E: info@de-beer.com

I: www.de-beer.com

This newsletter has a circulation of 1,500 copies and is sent to customers and relations of De Beer Refinish.

The editorial staff is aware of its responsibility of ensuring optimum reliability. Nevertheless, it cannot accept liability for any inaccuracies in this publication.

If you would like to receive more copies of our next Newsletter or would like to receive a digital copy instead, please send us an email.

New in the range

WaterBase Thinner Slow 9-161

We have extended our range of water-borne products with a new thinner, the 9-161 WaterBase Thinner Slow. This product has been added to the range because there is a need for a slower thinner, in particular, for warmer areas. Since De Beer Refinish products are sold globally, it is very important that people can work with our products under all temperatures and climate conditions.

Valspar Industrial Line

NEW

The Valspar Industrial Line (VIL) package has again been extended with four new products. The following products have been added:

Product code:	Description:	Content:
UV8895	Uni Varnish HS	5 L
UA9492	Uni Activator HS Slow	2½ L
UA9592	Uni Activator HS Fast	2½ L
UA9692	Uni Activator HS Standard	2½ L

You can from now on order these products specifying the above product codes.



New mixing colour MM938

NEW

We have again added a new mixing colour to our range, the MM938. This is a red lacquer that ensures that our red colour range is even more complete. In addition to the fact that this mixing colour is cleaner and brighter, its use gives a better coverage.

The product can be ordered in a 1 litre packaging. The formulation with the new 938 mixing colour will be included in the November ICRIS release.

Updates

The following additions/updates have been released since the start of August:

ICRIS CD-Rom version 6.6 (*)

Connex CD-ROM

Colour Box 7 () Addition**

In August the updates registered for you were sent out with the current orders. If you do not have any current orders, we will be sending the updates separately. Should you not have received them by mid-September, please contact us.



ICRIS(*)

ICRIS update 6.6 has been released as from the beginning of August. We have added a few new items and also implemented improvements with regard to the previous version. Below we have included an overview of the most important changes:

- A ready for spraying option has been added. The user can indicate which product must be added to make the formula ready for spraying by using the + sign under the Calculate button. The user has the option to set up a default selection so that the ready for spraying products are added to a formula immediately when it is opened.
- The colorECSpert software has an auto detection option for the X-rite MA60 spectrophotometer.
- The colorECSpert menu has its own submenu.

Colour Box(**)

It is necessary to expand a number of colour fans with 5 items as a result of Colour Box update 7. The Chrysler and Ford makes will both now have 3 fans instead of 2. In addition, 3 new fans will be added for the following makes:

- Aston Martin, Bentley and Rolls Royce (3 makes in 1 fan)
- Ferrari, Lamborghini, Lotus and Maserati (4 makes in 1 fan)
- Porsche



As you know, ICRIS refers to the correct fan number for every colour included in the Colour Box. Everybody must transfer the same colour chips to ensure that these references are also correct after the new fans are put into service. You will also receive an instruction sheet for transferring the colour chips and for adding the new fans using Colour Box update 7 as well as the 5 new fans (provided with labels with the new division). The photo shows an example of the instruction sheet.

New website

De Beer Refinish has a new house style as you could read in previous newsletters. You could already see this house style in our new logo, the new layout of the newsletter and the new labels to name but a few examples. Soon our new website will also be available online in the new house style. The site will initially be available in English but the other languages will soon follow. The contents of the site have also been modified as well as the layout of the website. You can see an image of the new De Beer Refinish website on the photo. You can access the site by visiting: www.de-beer.com.



Opening of Australian distributor

On Saturday 31 May there was an open day at the De Beer Refinish training centre in Kincumber (Australia). This was a good opportunity to ensure that all De Beer Refinish products were again brought under the attention of people. Central Coast Automotive Paints, the distributor of De Beer products for the central coast of New South Wales, was also opened on the same date. You can find a state of the art mixing room in the new building. The shop section is also very impressive due to the airbrushed chequer plate and a gold metallic counter top. Visitors could view live airbrushing demonstrations all day long by Adrian Marrachio of Airbrush World, one of the best Australian airbrush artists. He ensured that the visiting crowd learned something that day. Visitors were very enthusiastic

about the whole day. The displays, the airbrushing and the cars that could be

viewed ensured that it was a fantastic day.



WaterBase 900 Series packaging lid

The dosing cap will no longer be supplied with our WaterBase 900 Series mixing colour packaging as from now. The dosing cap must be ordered as a separate product. You can order a box with 200 dosing caps by specifying product number **DK061**.



1000 De Beer Refinish mixing machines in Australia and New Zealand

We are proud to tell you that now more than 1000 mixing machines have been installed in Australia and New Zealand. This is an important milestone for the Australian team since they want to improve the position and the presence of De Beer Refinish in the automotive refinish market. De Beer Australasia celebrated its 10-year anniversary at the end of last year. This makes the fact that they have installed 1000 mixing machines in the market in this relatively short period even more impressive. The future is also looking good due to the introduction of water-borne products and the implementation of the Quality First programme. It is expected that they will keep on growing during the coming years.

Valspar bv and safety

Valspar bv, De Beer Refinish manufacturer, has safety high on its priority list. A safety day is organised for all staff each year and, in addition, there are also frequent training sessions for staff. The number of incidents with serious injuries has been reduced by more than 60% in part due to this. Our results in the area of safety have also attracted the attention of other companies. A delegation from Nedal Aluminium B.V. based in Utrecht (Nederland) has even visited Valspar bv within this framework. They were very impressed by our approach and the related results.



De Beer Refinish mouse mats

You can now order De Beer Refinish/ICRIS mouse mats from us. The mouse mats have a PVC II top layer and, therefore, they have a solid surface that is suitable for all types of mice. The bottom layer is made of PU and provides a thin base and a product that is attractive. The dimensions of the mouse mats are: 25.5 cm x 21.5 cm with rounded corners. You can order the mouse mats by specifying product number: **54-042**.

