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## 100 years of De Beer

**This year, De Beer is celebrating its 100th anniversary. Monday 19 April was a festive day for guests including the founder's family, former employees, current employees and the mayor of Lelystad.**

In 1910, Henricus de Beer set up trading company H. de Beer en Zonen. His eldest daughter Melanie Daams-de Beer unveiled a bust in his honour, which was presented by the company's staff on the occasion of this centenary.

Henricus de Beer had a visionary look of the future: even 100 years ago he knew the car would play a key role. The production of coatings for this market was a clever move. Over the past 100 years, the company he founded has grown into a world renown producer of car repair systems, manufacturing 7 million litres a year that are exported to over 120 countries.

The photograph below shows Melanie Daams-de Beer unveiling her father's bust. 'As the eldest daughter, I am very honoured to have been invited to do this.' Following her emotional speech, Melanie Daams-de Beer carefully removed the white cloth from the sculpture, announcing, 'Here I am, dad'. Standing face to face with the image of her father, all she could say was 'Oh, this is so beautiful, who would have thought it. ... I'm really at a loss for words right now.'

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The editorial staff is aware of its responsibility of ensuring optimum reliability. Nevertheless, it cannot accept liability for any inaccuracies in this publication.

If you would like to receive more copies of our next Newsletter or would like to receive a digital copy instead, please send us an email.



## PAS125

**We are proud to inform you that the entire technical team of our branch in the United Kingdom is now PAS125-certified. PAS125 is one of the highest qualifications for automotive technicians in the UK.**



To qualify, technicians must take 5 practical exams and 1 online theory exam, all within 6 months. Certification comes at two levels: technician and senior technician.

PAS125 was set up by the British Standards Institution to develop a standard certification system that would be recognised throughout the United Kingdom. PAS125 is not mandatory yet, but most insurance companies have certification as a requirement for repairs to cars they insure.

The fact that our technical team in the UK is PAS125-certified once again proves that our technicians have the skills needed to train technicians in accordance with a nationally recognised standard.

## HS420 Speed Clear

**We will soon be introducing a new clear coat called HS420 Speed Clear 8-314. As the name suggests, this is a quick-drying clear coat that, moreover, has excellent qualities. Every minute's reduction in drying time increases the output of your spray booth, so that you can process more cars in the same length of time.**

The 8-314 is used with the HS420 Speed Clear Hardener 8-350 in a mixing ratio of 3:1. After that, you dilute the clear coat with 10% De Beer Refinish Uni Thinner. If you want an even shorter drying time, you can add HS420 Production Additive 8-339 instead of a Uni Thinner; this will reduce the drying time to 10 minutes at most.

When ordering the products, please state the article codes given below:

Product	Content	Article code
HS420 Speed Clear	1L and 5L	8-314/1 and 8-314/5
HS420 Speed Clear Hardener	1L	8-350/1
Uni Thinner Fast	1L and 5L	1-141/1 and 1-141/5
Uni Thinner Standard	1L and 5L	1-151/1 and 1-151/5
HS420 Production Additive	1L	8-339/1

## Water cabinet brochures

In our previous newsletter, we informed you about our new WaterBase cabinets, which offer you the option of adding an extra shelf with mixing lids and a motor for the primers. We have now also made a brochure for these cabinets. This brochure is available in Dutch, English, French, German, Spanish and Italian and can be ordered stating article code **68-016UK**.



## Updates

From July the following additions/updates will be issued:

- ICRIS CD-ROM version 8.0.0.0
- Connex CD-ROM
- Addition Colour Box

In July the updates registered to you will be added to your current orders. If you have no current orders, we will send the updates separately.

Please contact us if you have not received them by the end of August.



## ICRIS

**When installing the new version of ICRIS, version 7.3.0.0, you may have noticed that the system no longer asks for a second CD in all cases. This is not a mistake: depending on the items selected, the current installation procedure usually requires only 1 CD. You only need to install the second CD if you require one of the following items: patches, Vas Vario film or viewers.**

ICRIS version 7.3.0.0 mistakenly bears the previous serial number, 7.1.0.0. You can recognise the new ICRIS version from the date below the version number. The date of the old version is 16-11-2009 and that of the new version 01-03-2010. Version 7.2.0.0 was never issued.

In addition to the ICRIS updates that we issue every 3 months, we are continuously developing and enhancing our software. To enable such development, we are forced to drop support for Windows versions older than Windows XP later this year. This might mean that ICRIS will no longer run optimally if you use Windows 95 or 98. To prevent problems with ICRIS, we recommend that you upgrade to a newer Windows version .

## Dealer meeting in Germany

**On the 11<sup>th</sup> and 12<sup>th</sup> of March 2010, the first De Beer dealer meeting in Germany was held. During an introductory round on the first day, participants had the opportunity to get to know one another better - for many participants, this was the first time they had ever met.**

In his opening speech, sales manager Germany Armin Baunach said that customer satisfaction is one of the key points for De Beer. The team in Germany is almost complete and will gain an even firmer footing in Germany in the future.



Hans Assink, export manager of De Beer, and Armin Baunach presented the plans for the future and the objectives of De Beer for the German market. Developments in clear coats

are considered to be very positive. Most dealers are very enthusiastic about the efficient, high-quality, user-friendly clear coats that were recently put on the market.

## Different Shelf Life of water-borne mixing colours

Extensive research has shown that a number of mixing colours in our WaterBase 900 Series have a longer shelf life.

Shelf life of the following mixing colours has been increased from 1.5 to 2 years:

- MM 900 WaterBase White
- MM 906 WaterBase Green
- MM 912 WaterBase Mix Black
- MM 913 WaterBase Metallic
- MM 913VF WaterBase Metallic Ultra Fine
- MM 940 WaterBase Yellow Orange
- MM 952 WaterBase Mica Red Fine
- MM 957 WaterBase Transparent Red
- MM 969 WaterBase Xirallic Red

The shelf life of mixing colour MM 903 WaterBase Blue has been corrected from 2 to 1.5 years.

## Change in packaging of MM 500

For customers outside the EU only

The sale of BeroBase MM 500 White has increased significantly in recent years, which is why we have decided to sell this mixing colour only in 3.5L cans from now on.

As soon as our current stock of 1L cans has been sold, you can only order the 3.5L cans MM 500 White (article code 9500/3.5).



## Ready-made labels

You can order ready-made labels for the ready-made colours of the BeroBase 500 Series (only for customers outside the EU), BeroThane HS420 3000 Series and WaterBase 900 Series in both 0.5L and 1L cans.

You can also order ready-made labels for the 1L cans of the industrial lines 2-Tinters and Multi use Industrial and for the 0.5 and 1L cans in the Industrial Coating line.

The minimum order quantity for all these ready-made labels is 790 or a multiple of that amount.

They can be ordered at our cost price, stating the following article codes:

Article code	Product
EK105	1L BeroBase 500 Series ready-made label
EK715	0.5L BeroBase 500 Series ready-made label
EK130	1L BeroThane HS420 3000 Series ready-made label
EK721	0.5L BeroThane HS420 3000 Series ready-made label
EK109	1L WaterBase 900 Series ready-made label
EK719	0.5L WaterBase 900 Series ready-made label
EK102	1L 2-Tinters ready-made label
EK110	1L Industrial Coating ready-made label
EK720	0.5L Industrial Coating ready-made label
EK111	1L Multi use Industrial ready-made label

100 YEARS



1910-2010

## Holidays Valspar bv

We would like to inform you about the following Dutch public holidays on which the offices of Valspar bv will be closed:

Monday 24th of May - Whit Monday

Friday 4th of June - Staff outing

When placing orders, please take this into account concerning your stock and new orders.